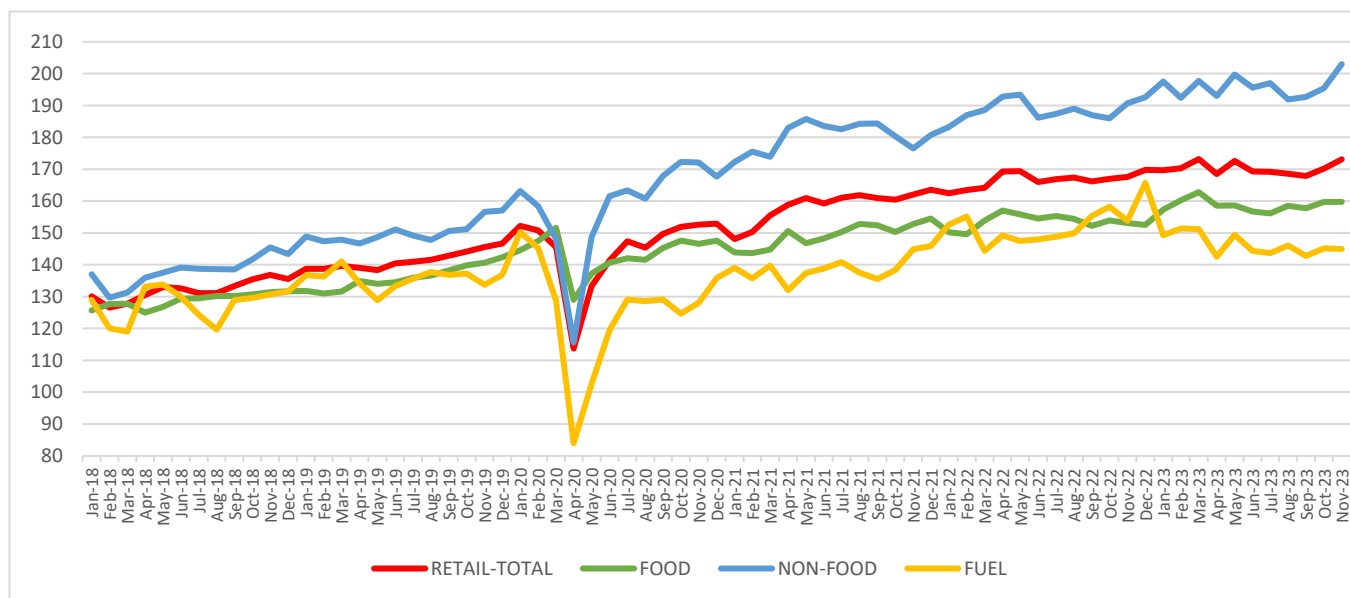Domain: Trade and services

# The retail turnover in November 2023

- Compared to October 2023, in November 2023 **the retail turnover volume (excluding the trade with motor vehicles and motorcycles)** increased both as gross series by **4.1%** and as adjusted series according to the number of working days and to seasonality by **1.7%**.

- Compared to November 2022, in November 2023 **the retail turnover volume (excluding the trade with motor vehicles and motorcycles)** increased both as gross series by **3.8%**, and as adjusted series according to the number of working days and to seasonality **3.3%**.

- Compared to the 1.I-30.XI.2022 period, in the 1.I-30.XI.2023 period, **the retail turnover volume (excluding the trade with motor vehicles and motorcycles)** increased both as gross series, by **2.2%**, and as adjusted series according to the number of working days and to seasonality by **2.3%**.

**Monthly evolution of the retail turnover in accordance with CANE Rev. 2**
**- adjusted series according to the number of working days and to seasonality -**
**- January 2018 – November 2023 -**

- 2015=100 -



Food = Prevalent sale of food, beverages and tobacco; Non-food = Prevalent sale of non-food products; Fuel = Retail of automotive fuel in specialised stores

Chart data in xls (XI.2022 - XI.2023)

**Indices of the retail turnover volume**
**(excluding the trade with motor vehicles and motorcycles)**

| | | NOVEMBER 2023 IN % AS AGAINST: | | 1.I-30.XI.2023/ 1.I-30.XI.2022 -%- |
| | | OCTOBER 2023 | NOVEMBER 2022 | |
|---|---|---|---|---|
| **Total retail (excluding the trade with motor vehicles and motorcycles)** | **B** | **104,1** | **103,8** | **102,2** |
| | **S** | **101,7** | **103,3** | **102,3** |
| Prevalent sale of food, beverages and tobacco | B | 98,3 | 104,1 | 103,5 |
| | S | 100,0 | 104,3 | 103,3 |
| Prevalent sale of non-food products | B | 114,3 | 107,3 | 104,0 |
| | S | 103,9 | 106,5 | 104,1 |
| Retail of automotive fuel in specialised stores | B | 92,7 | 95,3 | 96,3 |
| | S | 99,8 | 94,3 | 96,9 |

Note: B = gross series; S = adjusted series according to the number of working days and to seasonality
Table data in xls format

## November 2023 as against October 2023

As against the previous month, in November 2023 the retail turnover volume (excluding the trade with motor vehicles and motorcycles), gross series, globally increased by 4.1%, due to the increases registered by the sale of non-food products (+14.3%). Decreases were registered by the retail of automotive fuel in specialised stores (-7.3%) and by the sale of food, beverages and tobacco (-1.7%).

As against the previous month, in November 2023 the retail turnover volume (excluding the trade with motor vehicles and motorcycles), adjusted series according to the number of working days and to seasonality, globally increased by 1.7% due to the increase registered by the sale of non-food products (+3.9%). The retail of automotive fuel in specialised stores decreased by 0.2%. The sale of food, beverages and tobacco remained at the same level.

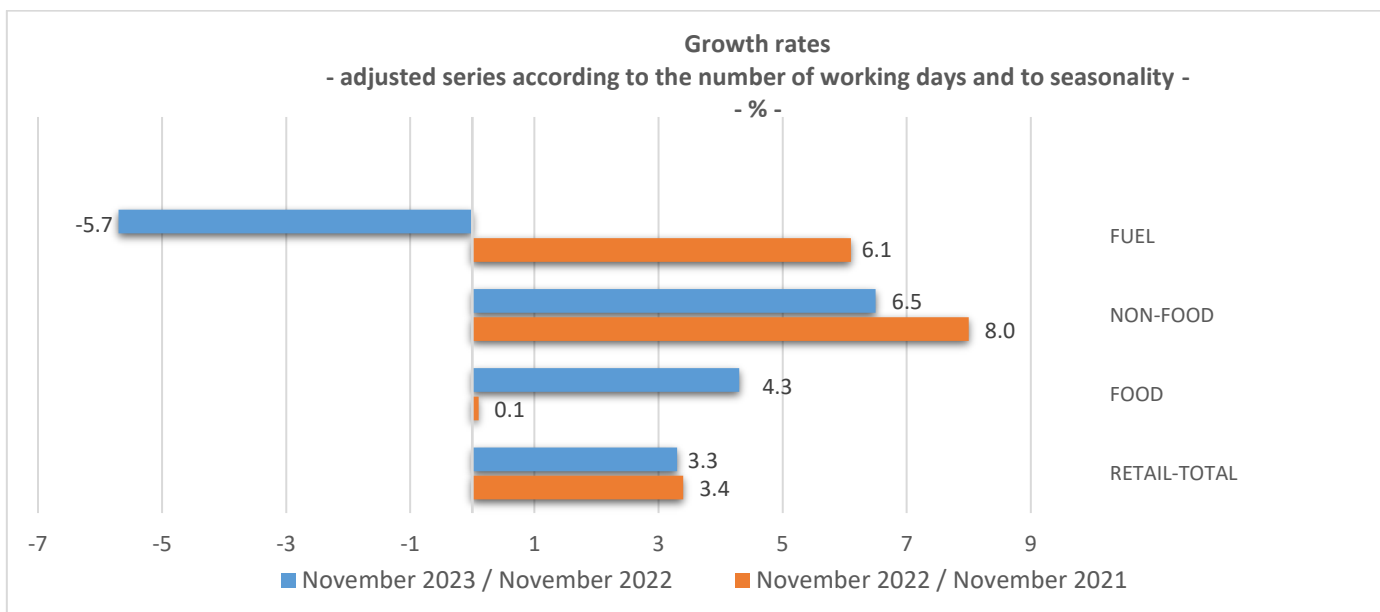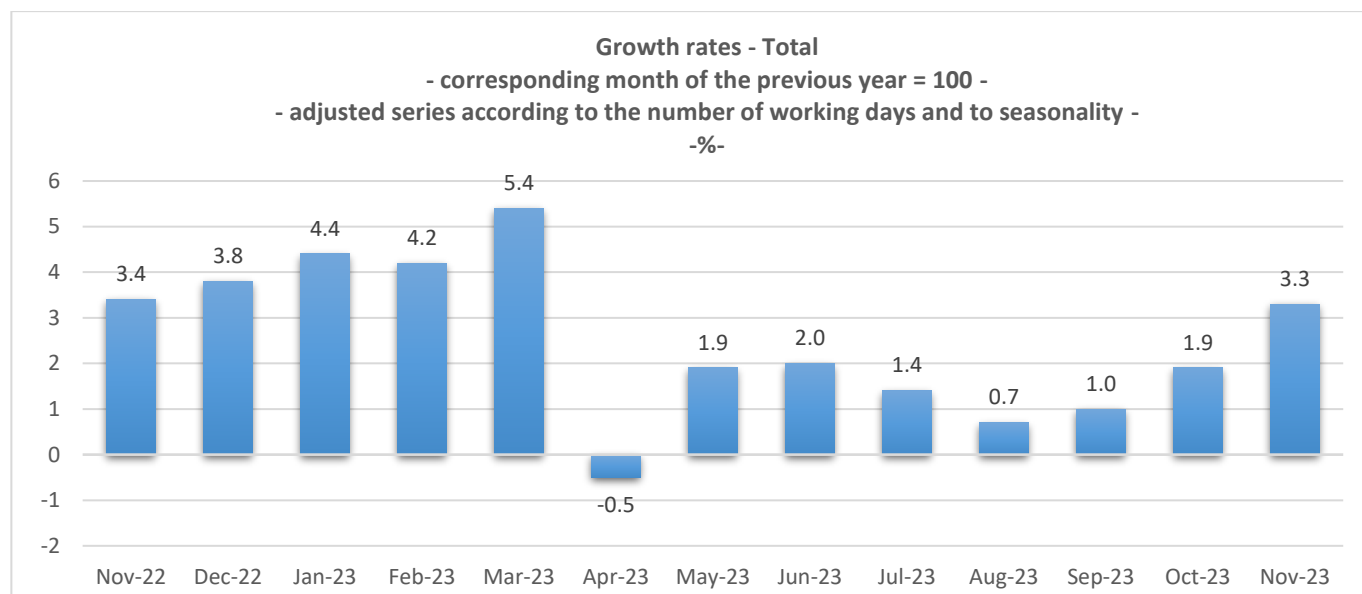## November 2023 as against November 2022

As against November 2022, in November 2023 the retail turnover volume (excluding the trade with motor vehicles and motorcycles), gross series, globally increased by 3.8% due to the increases registered by the sale of non-food products (+7.3%) and the sale of food, beverages and tobacco (+4.1%). The retail of automotive fuel in specialised stores decreased by 4.7%.

As against November 2022, in November 2023 the retail turnover volume (excluding the trade with motor vehicles and motorcycles), adjusted series according to the number of working days and to seasonality, globally increased by 3.3% due to the increases registered by the sale of non-food products (+6.5%) and by the sale of food, beverages and tobacco (+4.3%). The retail of automotive fuel in specialised stores fell by 5.7%.

**The 1.I-30.XI.2023 period as against the 1.I-30.XI.2022 period**

As against the 1.I-30.XI.2022 period, in the 1.I-30.XI.2023 period, the retail turnover volume (excluding the trade with motor vehicles and motorcycles), gross series, globally increased by 2.2% due to the increases registered by the sale of non-food products (+4.0%) and by the sale of food, beverages and tobacco (+3.5%). The retail of automotive fuel in specialised stores decreased by 3.7%.

As against the 1.I-30.XI.2022 period, in the 1.I-30.XI.2023 period, the retail turnover volume (excluding the trade with motor vehicles and motorcycles), adjusted series according to the number of working days and to seasonality, globally increased by 2.3% due to the increases registered by the sale of non-food products (+4.1%) and by the sale of food, beverages and tobacco (+3.3%). The retail of automotive fuel in specialised stores dropped 3.1%.

**Growth rates - Total**
**- corresponding month of the previous year = 100 -**
**- adjusted series according to the number of working days and to seasonality -**
**-%-**

| Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 3.4 | 3.8 | 4.4 | 4.2 | 5.4 | -0.5 | 1.9 | 2.0 | 1.4 | 0.7 | 1.0 | 1.9 | 3.3 |

**Growth rates**
**- adjusted series according to the number of working days and to seasonality -**
**- % -**

| | November 2023 / November 2022 | November 2022 / November 2021 |
|---|---|---|
| FUEL | -5.7 | 6.1 |
| NON-FOOD | 6.5 | 8.0 |
| FOOD | 4.3 | 0.1 |
| RETAIL-TOTAL | 3.3 | 3.4 |

- ✓ The net turnover represents the total revenue recorded by the company during the reporting period, obtained from both the main activity and the secondary activities performed by it. The net turnover does not include the VAT and the revenue from the sale or transfer of assets.
- ✓ The turnover volume indices of retail are Laspeyres-type indices and are calculated under comparable price and methodological conditions. For expressing the values of the current period in the prices of the reference period, the deflating price indices are used (the consumer price index). The first indices obtained are at the CANE Rev. 2 class/group level; then, by successive aggregations, indices at aggregated levels are obtained. The weights used for aggregation are calculated based on the turnover according to the results of the Structural Business Survey from the reference year (2015).

For the correct interpretation of the indicators, please see the Methodological Notes attached to the press release on the homepage.

For more information, see the INS TEMPO online database (the data for November 2023 will be available on January 22, 2024) and the Monthly Statistical Bulletin (date of issue January 29, 2024).

For comparable data with the other Member States of the European Union, kindly see the Eurostat press release which will be issued today, January 8, 2024, and which will be posted at the following address: *http://ec.europa.eu/eurostat*.

The next issue of the press release will be on Tuesday, February 6, 2024.

Press release archive: http://www.insse.ro/cms/en/comunicate-de-presa-view

**The Directorate of Communication**
e-mail: biroupresa@insse.ro
Tel: +4021 3181869